



Luxembourg, your future workplace

A challenging environment based on a dynamic economy

January 24, 2023





















Agenda

- 1. Who's UEL
- 2. Luxembourg economy
- 3. Luxembourg attractivity



1. Who's UEL?

The Luxembourg Employers' Association which represents the Luxembourg private-sector businesses



1. Who we are?

8 members = 8 employers' organisations

- 80% of total domestic employment
- 85% of GDP
- 34.000 companies
- 95% companies < 50 people</p>





Vision - Sustainability at the heart of our mission

- UEL works for a sustainable and prosperous economy for Luxembourg,
 its inhabitants and those who work there.
- It works to provide an economy that is attractive to both investors and talented individuals.
- We anticipate the challenges for the companies by making proposals to the government and social partner with the goal to develop our competitivenesss and maintain our public finances.

25.01.23



Mission - Our skills

Acting on topics with transversal interest

- Labor law
- Social Security
- Public Finance & Taxation
- Economy & Competitiveness
- Administrative simplification
- European files

Dialogue with different players

- Political and economic world
- (Bipartites / Tripartites / Quadripartites)
- Government administrations
- Employees' representatives (Trade unions, Chamber of employees)
- European institutions

2023 Legislative elections

2022 Tripartites



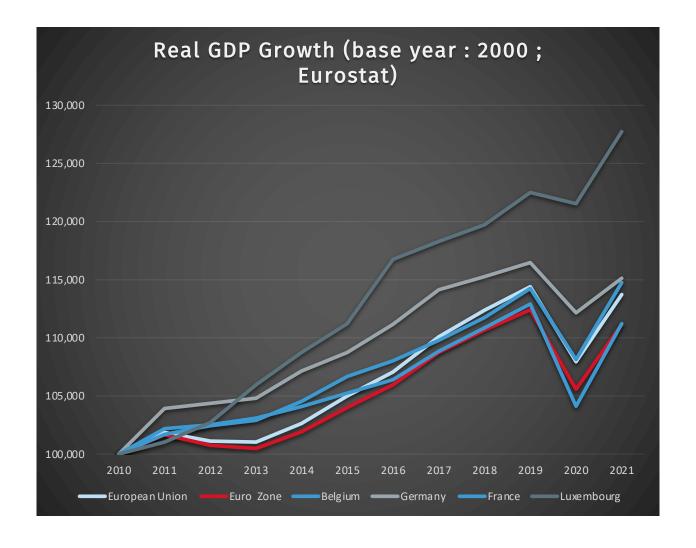




2. Luxembourg economy

A dynamic and open economy

A dynamic economy

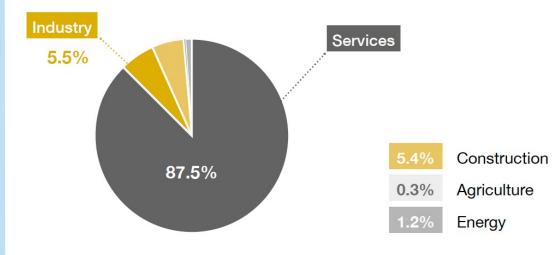




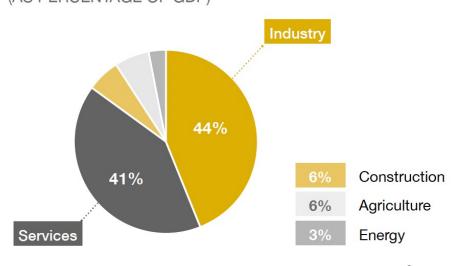
An economy highly based on services



STRUCTURE OF THE ECONOMY IN 2018 (AS PERCENTAGE OF GDP)



STRUCTURE OF THE ECONOMY IN 1970 (AS PERCENTAGE OF GDP)



Statec

A key player in finance

BANKING

128
Banks

from **27**

countries

CSSF, December 2020

Balance sheet of banks in Luxembourg

€850,948 million

BCL. 31 December 2020



Private banking AuM

€466 bn

ABBL, December 2019

ASSET MANAGEMENT

2nd

largest investment fund centre in the world,



1st in Europe

Almost

€5 trillion



AuM in Luxembourg funds

CSSF, 2020

Global leader in cross-border investment fund domicile,

58% of cross-border funds are Luxembourg funds

PWC/Refinitiv, 31 December 2020

INSURANCE

290

life and non-life insurance companies in Luxembourg



€50+ billion

of direct insurance premiums collected

All insurance sources ACA, December 2019

241% yoy growth



in the
Premium income
international
non-life insurance
companies

FINTECH

Major EU FinTech hub, home to

25+ international payments providers, pioneering tokenization platforms & leading RegTech companies

CAPITAL MARKETS



more than 50%

of global listed sustainable bonds listed at the Luxembourg Green Exchange (LGX), which now displays over 900 securities worth €388 billion

the listing location for the

EU's first social bond

Over

 \triangleright 36,000 listed securities,

from issuers of over

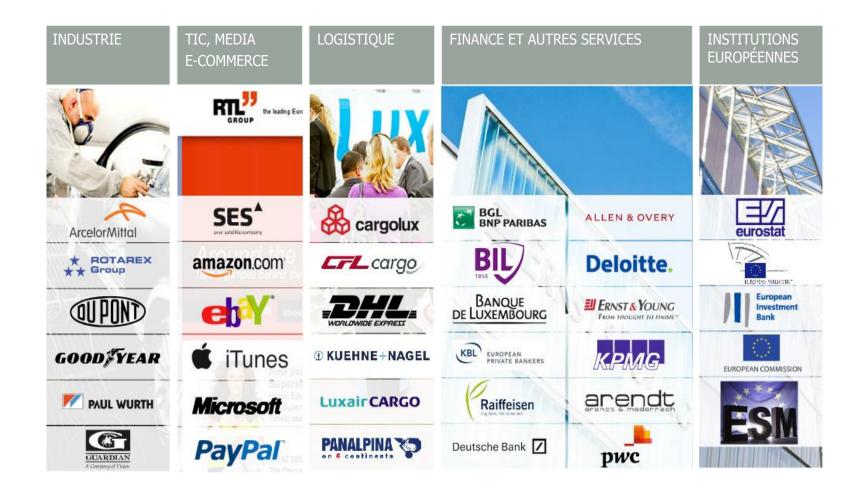
100 countries,
and in 60+ currencies

More than

▶ €7 trillion

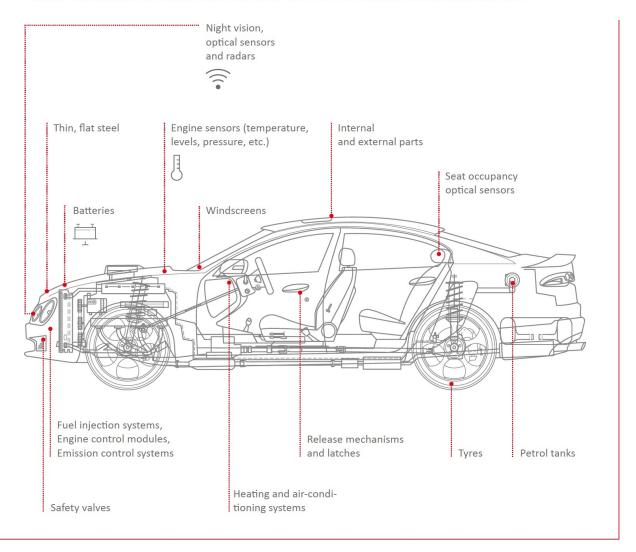
of assets held in custody by major post-trade service providers in Luxembourg

A strong and diversified economy ...

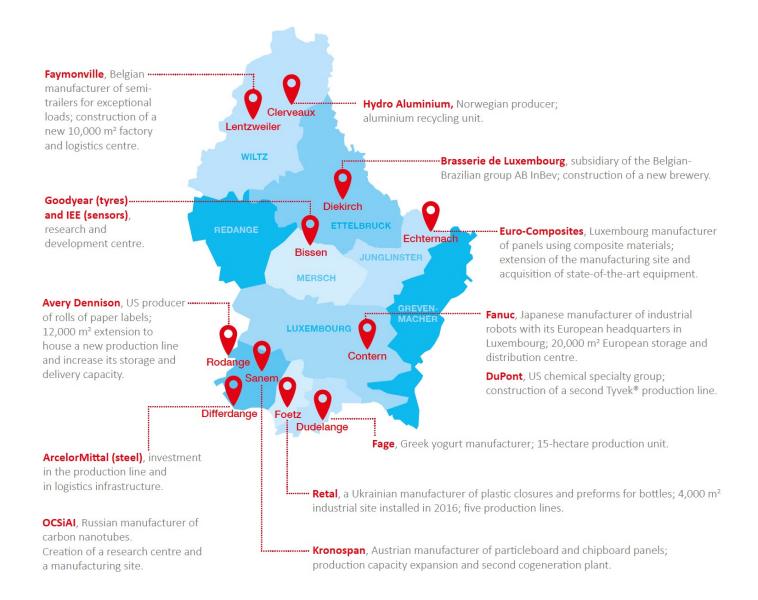


As our industry ...

PRODUCTS AND TECHNOLOGIES DEVELOPED BY COMPANIES BASED IN LUXEMBOURG



... which invest in new projects



Other specific areas



Luxembourg's biomedical ecosystem is led by a young, highly dynamic research community whose scientific excellence is recognised in key strategic fields such as cancer, immunology and neurodegenerative diseases.

The Integrated BioBank of Luxembourg (IBBL), a key pillar of the biomedical research infrastructure, provides support to the Luxembourg Institute of Health (LIH) and the Luxembourg Centre for Systems Biomedicine (LCSB), part of the University of Luxembourg. The country also has a **growing network of SMEs and fledgling companies** active in the field, including Fast-Track Diagnostics, Flen Health, Complix, ITTM and Braingineering Technologies.



Luxembourg is the birthplace of two media and communications giants, which are still continuing to grow from the Grand Duchy:

RTL Group, **the leading European TV and radio broadcaster**, the origins of which date back to 1924. Bertelsmann AG currently has a 75.1% stake in the group.

SES, founded in the early 1980s and now one of the world's leading provider of communication and broadcasting services, with **more than 70 satellites**.





AIR CARGO

Luxembourg's air cargo centre is the 6th largest in Europe, with an annual handling capacity of 1.2 million tonnes of airfreight. The current facilities allow the simultaneous storage and handling of the cargo of twelve aircrafts. As truck-loading terminals are in direct proximity to the runways, cargo handling times are much lower – a vital factor when it comes to sensitive and high-value products.

Cargolux, an all-cargo operator, is experiencing rapid growth in its activities (+14% between 2016 and 2017) and is **one of the world's 10 largest companies** with 85 offices globally, more than 100 destinations served and 12.4 million tonnes/km handled in 2018.

More digital

- Luxembourg has its own HPC from 2018.
- The European Commission department dedicated to this project is located in Luxembourg (200 people).



More Green







Renewable energy



Waste management



Water management



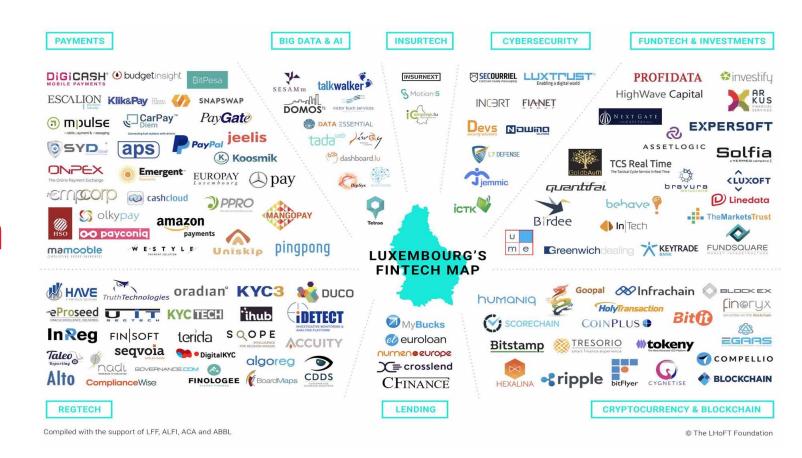
In total, nearly **200 companies** operate in these various fields, backed by an ambitious governmental

programme.



/ Wind farm - Wincrange /

A start-up Nation



Luxembourg, an ambitious and visionary country (look back)

<u>Société européenne des satellites (SES</u>) – A success Story

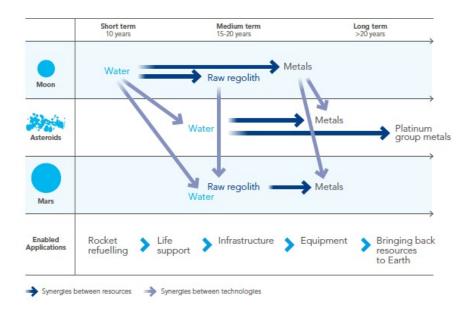


- Founded in Luxembourg in 1985
- Today, SES is a world leader in satellite communications and broadcasting services.
- SES operates a fleet of over 40 satellites that covers 99% of the world's population and transmits services to connect billions of people around the globe.

Luxembourg, an ambitious and visionary country (look next)

Space companies in Luxembourg with job opportunities

The Luxembourg Space Agency study predicts a market revenue of up to 170 billion EUR generated by the space resources utilization industry over the 2018-2045 period





Top 10 employers (Source: Statec 2022)

Name	Economic activity	Rounded number of employees (*)
Groupe CFL	Intercity passenger rail transport	4 710
Groupe Post Luxembourg	Wireline telecommunications	4 540
Groupe Cactus	Retail sale in non-specialised shops	4 440
Groupe Dussmann Luxembourg	Cleaning activities	4 420
Amazon.com	Head office activities	3 960
BGL BNP Paribas	Money intermediation	3 940
Goodyear Dunlop Tires Operations SA	Manufacture of rubber products	3 490
Groupe ArcelorMittal	Steel industry	3 460
Groupe PricewaterhouseCoopers	Accounting activities	3 040
Luxair SA	Passenger air transport	2 850



3. Luxembourg attractivity

A great place to live

A strong quality of life...

LUXEMBOURG CITY RANKS



(Internal stability, very low rates of crime, public order)

Mercer Quality of Living Survey 2016









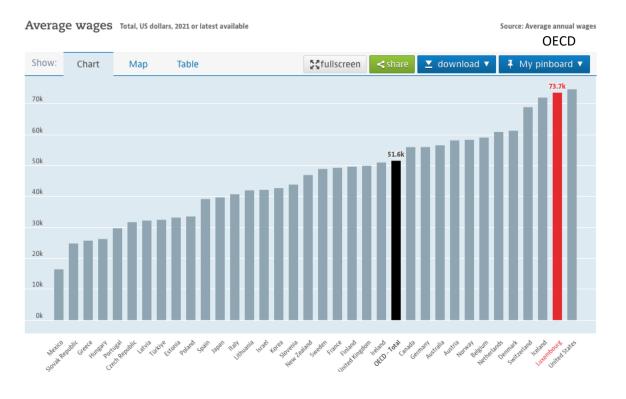




THE POPULATION IS MADE UP OF:



... based on high income and wages...



... and high social benefits



FAMILY ALLOWANCE

Family allowance is designed to help households bring up their children by offsetting the financial expense associated with the upkeep and education of children. All children are, therefore, entitled to a monthly allowance payable from the month that they are born, as well as to a back-to-school allowance as of the age of 6 until the end of their schooling (or until they are 25 at the latest).



MATERNITY BENEFITS

Whether through birth or adoption, the arrival of a new child entitles all parents who are employed in Luxembourg to a certain amount of paid leave. For a mother who has just given birth, maternity leave is 12 weeks, starting on the actual date of birth. This leave is in addition to prenatal maternity leave, which begins 8 weeks before the expected date of delivery.



PARENTAL LEAVE

Every parent is entitled to parental leave for every one of their children as long as the child has not reached the age of 6 (12 in the case of an adoption). Full-time parental-leave is granted for 6 months, while part-time leave is granted for 12 months. During parental leave, the parent is entitled to an allowance paid by the Luxembourg Children's Future Fund.



A STABLE AND SAFE ENVIRONMENT

As an AAA-rated economy (the country is one of the few in the world to benefit from such a rating by all the major ratings agencies: Standard & Poor's, Fitch, Moody's, DBRS.), Luxembourg has sound public finances and is politically stable. Furthermore, the country has a strong social cohesion, a first-rate healthcare system and a large network of international schools and day daycare facilities.



ATTRACTIVE SOCIAL BENEFITS

When employed or self-employed in Luxembourg, you are automatically enrolled in Luxembourg's social security system. Social security contributions are split between the state, the employer and the employee, which makes the system very efficient. Despite contributions being low, benefits are high in Luxembourg and, in the vast majority of cases, extend to your family members at no additional costs.



UNEMPLOYMENT BENEFITS

As a foreign resident, you can become entitled to unemployment benefits if you have held one or more employment contracts in Luxembourg for at least 26 weeks over the 12 months prior to becoming redundant. In principle, the amount of the unemployment benefits corresponds to 80% of your previous gross salary (or 85% if you have one or more children) and is paid for a maximum period of one year.

International working environment

WORKING ENVIRONMENT

market that offers a myriad of exciting job opportunities and highly competitive salaries, Luxembourg is #2 in the world for attraction of talent.³⁾

In Luxembourg, foreign nationals who have lived in the country for at least five years can join the electoral register to vote in municipal elections.



****:** #1 best place for job security⁴⁾
Luxembourg offers a stable economy, job security and a healthy work-life balance.

:: The University of Luxembourg ranks #12 worldwide in the Times Higher Education (THE) Young University Rankings 2018 and is one

In the Times Higher Education (THE) Young University
Rankings 2018 and is one of the most international universities in the world with more that 55% of foreign students.

Almost all films screened in Luxembourg cinemas are shown in the original version with subtitles.

The local press produces newspapers and magazines featuring articles in German, French and English. Newspapers and magazines are also available in the languages of the foreign communities with the largest numbers of inhabitants.

** While the country has three officially recognised languages (Luxembourgish, French and German), English is widely spoken.

Luxembourg #1 for average number of languages spoken⁵⁾ by the population in an EU country (3.6 languages).



An European capital

Many European institutions are headquartered in Luxembourg:

- The Secretariat of the European Parliament,
- · Various departments of the European Commission,
- The Court of Justice of the European Union and the General Court (EGC),
- The statistical office of the European Union (Eurostat),
- The Publications Office of the European Union,
- The European Court of Auditors,
- The European Investment Bank (EIB), and the European Investment Fund (EIF),
- The Translation Centre for the Bodies of the European Union,
- The Court of the European Free Trade Association,
- The European Financial Stability Facility (EFSF) and the European Stability Mechanism (ESM),
- The Consumers, Health, Agriculture and Food Executive Agency (Chafea),
- The Euratom Supply Agency.



Conclusion

An unique offer to build your future

Some rankings

- top 3
- financial centre in the EU

(New Financial, 2021)

- green financial centre worldwide (Z/yen GGFI 8)
 - most economically resilient country worldwide (FM Global: Global Resilience

Index 2021)

- best country worldwide for talent attraction (IMD World Talent Ranking 2021)
- th **globally** for political and operational stability (INSEAD, Global Innovation Index 2021)
- nd in the world in digital readiness
 (Cisco Global Digital Readiness Index)
- st worldwide for household income and financial wealth (OECD Better Life Index 2020)
- top 3 most attractive city
 worldwide
 (AIRINC Global 150 city Index
 2021)



Thank you for your attention!

















